



SAY Sí ignites the creative power of young people as forces of positive change. We value artists, empower marginalized communities and advance culture.

Say Sí

Board of Directors Meeting MINUTES

Friday, May 12, 2023, noon-1.30pm

Location: 215 N. Center Street, San Antonio TX 78202, Crockett Room

Board Members Present:

Kathy Armstrong (Interim Executive Director), Jason Moran (Chair), Ana Cude (Treasurer), Mario Moreno, Léo Lee, Guillermina Zabala, Ricardo Romo, Mike Schroeder

Quorum: yes

Board Members Excused: Jim Mendiola

Guests/Staff: Ashley Perez (staff), Amalia Ortiz (staff), Jon Hinojosa (CIO Vamos Abrazos), Sabine Senft (Board Liaison)

Intro **Welcome to Sabine Senft, contracted as new Board Liaison – Kathy Armstrong**

12:09 **Call to Order and Approval of Minutes from March 10, 2023 – Jason Moran**

Motion to approve minutes was seconded. Unanimous approval.

12:11 **Vamos Abrazos and Building Campaign Update – Jon Hinojosa**

- \$3,929,396 New Market Account balance
- Frost mortgage paid off
- Capital campaign Frost bank balance: \$642,790
(Capital Campaign supported programs, payroll and insurance)
- May 12, 3pm COSA TIRZ #30 committee meeting to approve new timeline
- Presented local grant applications for next construction phase: Mays Family Foundation, Charles Butt Foundation, Rogers Family Fund, Newman Family Foundation
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Phase II Construction Update – Jon Hinojosa

- total cost approved by New Market Finance Team
- construction starts beginning of June, estimated 3 months to complete
- exterior work: roof replacement, waterproofing the building, paving the parking lot, landscaping, etc.
- Construction overview meeting for staff and board with architects and contractors May 15, 1 pm
- Discussion and clarification of the exterior works

Development – Jon Hinojosa

Jon completed delayed reports and submitted grant applications for operations and Vamos Abrazos. Jon's personnel files are missing, he is working on restoring this data.

12:26 **Management Report – Kathy Armstrong**

Kathy thanked board members Ana Cude and Jason Moran and staff member Amalia Ortiz for entrusting her with staff searches. New hires are Lilith Tijerina (Theater Teaching Artist) and Lindsay Byrne (Operations Manager). Angelina Flores resigned. Media Arts are interviewing for Teaching Artist position. Development Manager position is open, please share the opportunity.



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The entire staff will partake in Trauma Informed Care workshop. Several other professional development activities have already been completed. Staff evaluations have not been completed since pre-pandemic times. New evaluations in June 2023.

Budget report

Kathy revised the operational budget and reminded to thank City officials at every opportunity for the generous support. Say Sí needs to be more proactive with fundraising as currently only 26.4% of our annual revenue goal have been met. She will draft the 2024 budget over the summer.

Development

Kathy identified recent gifts. Susan Naylor Sellers and Elizabeth Huth Coates Foundation via Texas Cavaliers Charitable Foundation, Capital Group Justice Fund, Margaret & Theodore Wiederhold, Kathy Armstrong and Junior League of San Antonio.

Small Scale Big Impact: August 25- September 22; board members are asked to help find sponsors and donors.

Facilities

Discussion about internet server issues.

Programs

Lots of good impact, especially with Stories Seldom Told exhibition. Several further activities. New student orientation May 12. Community oriented Saturday Studio Sessions are planned for June 10 & 17 and July 15 & 22.

12:35 Theater Studio Presentation – Amalia Ortiz

Amalia thanked Mike Schroeder for supporting the Theater Studio. It has been repainted for better lighting effect and tiled to muffle the echo. Open Mic event in April, Earth Day event in collaboration with Carver Community Cultural Center.

Amalia Ortiz visited the Advocacy Leadership Institute in Washington DC for professional development. Amalia met with Henry Cuellar and senatorial office staff. Say Sí Alum Mauro Murillo, DACA recipient, was also in attendance. His Uvalde mural demonstrates how art impacts the community.-She shared Latinx research data. Conclusion: Say Sí already embodies what the ARTS Education partnership recommends!

12:55 Operations Budget 2023 – Ana Cude

Recommended revised FY2023 budget. Kathy added that salaries and benefits are prorated for this year and remain the same; Vamos Abrazos salary is not included. Discussion of the budget. Line items were added to reflect attorney fees, other management expenses and loan to Vamos Abrazos repayment. Mike motioned to approve the revised budget, seconded by Ricardo Romo. Revised budget approved unanimously.

13:08 Union Update – Jason Moran



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Mr John Ferguson, Schmoyer Reinhard LLP, was onboarded as new representation. He has been working with Kathy on Union requests: budgeting, current staffing, payroll reporting. New attorney fees are less than Oagletree Deakins.

13:11 Executive Director Search Update – Jason Moran

Discussion on reactivating executive director search. Ricardo Romo suggested to request funding for a search firm from the Kronkowsky Foundation. Discussion on Executive Director Search. Suggestion that Sabine take the lead on resume handling and communication with prospective candidates.

13:23 Meeting Adjourned

13:30 Executive Session

Finances – Discussion on oversight of capital accounts and expense reimbursement policy.

Performance Reviews - to be scheduled with executive leadership.

Building Expansion – Discussion on building expansion.

Attachments